











distribute **20,000 COPIES** of The Los Angeles Blade every issue to key LGBT neighborhoods

throughout Los Angeles, Long Beach and Palm Springs.



deliver to bars, restaurants, retail, street boxes, community gathering

spots and community centers as well as some residential delivery.



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PALM SPRINGS PROUD



DTIA PROUD 2015

### THE LOS ANGELES BLADE IS THE CITY'S ONLY LGBTQ WEEKLY!

We are bring the most robust coverage of LGBTQ issues to Southern California.









### What clients & Partners are saying:

UCLA Director of Marketing & Communications **Kathy Budas** 

"The Los Angeles Blade has been a fantastic partner over this past year in helping us connect to the LGBTO community for shows with artists such as Taylor Mac, Meow Meow and Thomas Lauderdale, Tony Kushner and Sarah Vowell, Eve Ensler and Anne Lamott. We look forward to a long and successful relationship."

President,
AIDS Healthcare Foundation

Michael Weinstein

"The Blade represents the very best in LGBT journalism. In an era such as ours news outlets that work hard to report true facts are so important. We salute the Blade for 50 years of dedication to educating and informing our community."

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# Readership





100,000+

UNIQUE USERS EACH MONTH



15,000+
"LIKES"&FOLLOWERS



TOTAL REACH QUALIFIED CLIENTS 300,000+A MONTH

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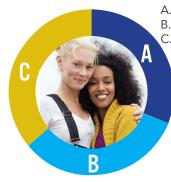


# Community Snapshot



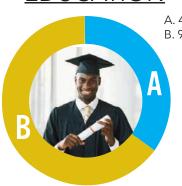
Male (61%) Female (32%) Transgender or other (7%)

### **MARITAL STATUS**



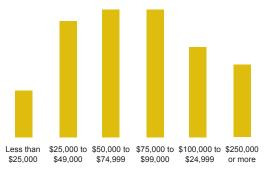
A. 31% In a relationship B. 33% Legally Married C. 35% Single

### **EDUCATION**



A. 48% College B. 90% Post College

### **HOUSEHOLD INCOME**



71% make \$50,000+
40% make \$100,000+

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24.3%

Purchased (or leased) a new automobile

38.6%

Major piece of furniture (U.S. \$500+)

9.6%

Purchased a new primary home or condo

55.5%

A new smartphone

26.5%

Major kitchen applicance (U.S. \$500 or more)



30.5%

A new suit, dress or expensive item (U.S. \$500+)

36%

Audio or visual electronics for home (U.S. \$500+)



3.7%

Purchased a vacation home or timeshare

64.3%

Tickets to a live theater production



**50%** 

Salon services or spa treatments

45.2%

A new laptop or desktop computer for personal use

72.8%

Short vacation of 1 to 3 nights away



55.5%

Longer vacation of 4+ nights away

12.5%

Major home remodel

46%

Tickets to a headliner music concert or music festival

41.9%

Tickets to a non-profit fundraising event of U.S. \$100 or more

\*Community Market Survey 2018



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### htorial Calendar



- 03 Year in Review
- 10 New Year, New You
- 17
- 24 **Best of LGBTQ LA**
- **Democratic Primary** Preview Issue



- Valentine's Day Gift Guide 07 & Dining Guide
- 14
- 21
- 28



- Super Tuesday Wrapup
- Spring Arts Preview
- 20 Gay Families/Summer Camp planning



- Wedding Guide
- GLAAD Gala/ Spring Real Estate
- Cannabis Issue
- HRC Dinner/ Home & Garden



- 01
- 08 Mother's Day
- LA Corporate Leaders and Business Index
- 22 Black Pride Issue
- LA Pride Kick-Off



- 05 LA Pride Preview
- June 12 Official LA Pride **Guide & 50th Anniversary**
- Pride Wrap-Up 26





- Independence Day Sales
- 10 I A Black Pride/ Summer in the City
- Democratic National Convention Special Issue
- **3rd Annual Sports Issue** (Summer Olympics start on this date)
- Fall Travel Planning Issue



- 07
- 14 Back to School
- 21
- 28 Republican National Convention Special Issue



- 04 Labor Day Sales
- 11 Fall Arts Preview
- 18 **Influencer Awards**
- 25 Fall Real Estate



- 02 Gay Families Issue
- Nat'l Coming Out Day/ 09 Columbus Day Sales
- 16
- 22 23
- 30 Election Preview/ Halloween coverage



- **Presidential Election** Wrap and Review/ Veteran's Day Sales
- State of the Community
- Holiday Entertainment Preview
- Holiday Gift Guide I



- 04 Holiday Gift Guide II
- 11 Holiday Gift Guide III
- 18 Holiday Gift Guide IV
- Christmas Worship



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**SPECIAL EVENTS** 

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